

Networking.

Establish connections.
Discover commonalities.
Build relationships.
Uncover opportunities.

“If you want to go somewhere, it is best to find someone who has already been there.”
– Robert Kiyosaki



Set It Up

- Share your connection.** Who gave you their name?
- Explain who you are.** Why are you interested in their career or company?
- State your intent.** Do they have time for a phone call or short zoom?
- Be grateful.** Thank them and make yourself easily available to schedule a chat.

It's Time!

Reaching out for career advice when you're not actively job-seeking puts less pressure on your contacts, making them more likely to offer helpful guidance. However, if you're job-hunting, the added pressure may make people less willing to refer someone they've just met.



How to Begin?

Networking requires strategy, preparation, and authenticity. It's not just about following people on social media or passing out business cards. Intentional networking is about thoughtfully crafting what you'll share with someone new and leaving a memorable impression. Check out the Piper Center's guides and helpful links:

Networking Guide



Informational Interviewing



Alumni Directory



Ole Alumni LinkedIn



My Network Map



Need help getting started?

Coaches in the Piper Center can help connect you with Ole Alumni that are excited to talk about their careers.

Let's Chat!



ST. OLAF

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