#### Networking.

Establish connections.
Discover commonalities.
Build relationships.
Uncover opportunities.

"If you want to go somewhere, it is best to find someone who has already been there." – Robert Kiyosaki



### Set It Up

**Share your connection.** Who gave you their name?

**Explain who you are.** Why are you interested in their career or company?

**State your intent.** Do they have time for a phone call or short zoom?

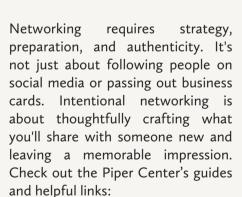
**Be grateful.** Thank them and make yourself easily available to schedule a chat.





Reaching out for career advice when you're not actively job-seeking puts less pressure on your contacts, making them more likely to offer helpful guidance. However, if you're job-hunting, the added pressure may make people less willing to refer someone they've just met.

# How to Begin?



Networking Guide



Alumni Directory



Informational Interviewing



Ole Alumni LinkedIn



### My Network Map



## Need help getting started?

Coaches in the Piper Center can help connect you with Ole Alumni that are excited to talk about their careers. Let's Chat!

